

CORNERSTONE IS FULLY INTEGRATED WITH NATIONAL MONITORING CENTER (NMC)!



WHAT THIS INTEGRATION MEANS...

Dealers can set up accounts in one location, then easily:

- **PULL** data from NMC
- **PUSH** data to NMC
- **SYNCHRONIZE** data to update either NMC's or Cornerstone's data

Data can include Customer Site, Contact List, and Zones. Changes in required fields in Cornerstone are immediately transmitted to NMC. Changes made at NMC directly can be pulled into Cornerstone utilizing the Get From Central Station button.

+ HOW THE DEALER BENEFITS

- **User friendly specialized industry software** — easy to drive, plenty of power
- **One-time data entry** — for new accounts as well as easy download of existing accounts for "All in One Place" Customer records
- **Easy to maintain** — automatic push to NMC of changes to required fields or 1 click to refresh Cornerstone with NMC data
- **Cradle to grave customer management** — via Cornerstone's cloud platform, including:
 - Quotes / Inventory Management / Scheduling
 - Installation and Service Invoicing
 - Recurring Billing and Receivables Management by Cornerstone... a huge time saver
 - Audits and Reporting for Tracking Growth and Profitability
- **Online Payment Portal** — making it easy for customers to pay
- **Service Tickets display zones** — allowing for better scheduling and coordination of service
- **Central Station Audit report** — downloads the open device list and matches it to what is in Cornerstone — saving money by ensuring that the lists are in sync
- **Contact List & Zone List reports** — to show accounts missing these elements
- **eSignature and document management**
- **Optional Collections module** and receivables management for following up on slow-pay customers
- **Hands-on customer support** — Cornerstone's team serves as an extension of the dealer's staff
- **Stronger cash flow** — Cornerstone's billing services are dedicated to ensuring that 100% of revenue is billed, and 100% of receivables are collected, resulting in financially stronger companies. Dealers also tell us we save them money, versus in-house billing



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+ HOW IT ACTUALLY WORKS

PULL

Subscriber account is created at NMC (Preferred Method). This way, the information for responding authorities is complete and any special protocols are established properly.

Account Company ID Related Account Central Acct #
Monitored Do Not Call No Statement
Customer
First Name
Other Bill-To NO YES

1. New or existing Cornerstone Acct#
2. Enter the CSID from NMC
3. Click Download Customer to Pull Site and Device information, Contacts and Zones

PUSH

Subscriber account is created in Cornerstone and pushed to NMC.

Account Company ID Related Account Central Acct #
Monitored Do Not Call No Statement
Customer
First Name
Other Bill-To NO YES

1. New or existing Cornerstone Acct#
2. Enter the next available Central Station number assigned to you by NMC.
3. Fill in the customer site information and other required fields to submit the account to NMC and click OK. This will create the account at NMC. You can then enter in contacts and zone information or create those at NMC and pull into Cornerstone.

SYNCHRONIZE

Edits in Cornerstone to required fields automatically connect to and update at NMC. Changes and additions made at NMC need to be pulled again via the Get From Central Station button(s).

1. Once the information is downloaded or pushed, a Get From Central Station button appears which will pull into Cornerstone any changes that are made directly at NMC. Get From Central Station Buttons are also available in Contacts and Zones.

Central Acct #
CS #2
CS #3