

CORNERSTONE IS FULLY INTEGRATED WITH AVANTGUARD!



WHAT THIS INTEGRATION MEANS...

Dealers can set up accounts in one location, then easily:

- **PULL** data from AvantGuard
- **PUSH** data to AvantGuard
- **SYNCHRONIZE** data to update either AvantGuard's or Cornerstone's data

Data can include Customer Site, Contact List, and Zones. Changes in required fields in Cornerstone are immediately transmitted to AvantGuard. Changes made at AvantGuard directly can be pulled into Cornerstone utilizing the Get From Central Station button



www.alarmbills.com
888-629-8101

+ HOW THE DEALER BENEFITS

- **User friendly specialized industry software** — easy to drive, plenty of power
- **One-time data entry** — for new accounts as well as easy download of existing accounts for "All in One Place" Customer records
- **Easy to maintain** — automatic push to Avantguard of changes to required fields or 1 click to refresh Cornerstone with Avantguard data
- **Cradle to grave customer management** — via Cornerstone's cloud platform, including:
 - Quotes / Inventory Management / Scheduling
 - Installation and Service Invoicing
 - Recurring Billing and Receivables Management by Cornerstone... a huge time saver
 - Audits and Reporting for Tracking Growth and Profitability
- **Online Payment Portal** — making it easy for customers to pay
- **Service Tickets display zones** — allowing for better scheduling and coordination of service
- **Central Station Audit report** — downloads the open device list and matches it to what is in Cornerstone — saving money by ensuring that the lists are in sync
- **Contact List & Zone List reports** — to show accounts missing these elements
- **eSignature and document management**
- **Optional Collections module** and receivables management for following up on slow-pay customers
- **Hands-on customer support** — Cornerstone's team serves as an extension of the dealer's staff
- **Stronger cash flow** — Cornerstone's billing services are dedicated to ensuring that 100% of revenue is billed, and 100% of receivables are collected, resulting in financially stronger companies. Dealers also tell us we save them money, versus in-house billing

“ WHAT DEALERS HAVE TO SAY

“We began using Cornerstone in 2007 to help us with our recurring billing. They have been a valued business partner for 10 years now. They are constantly improving their systems and adding value for us. They have been a key element in helping us grow because they have provided consistent service for our clients. The staff at Cornerstone is top notch. They are quick to respond to any question or concern we have. Thanks Scott, Lisa, Jody and others who have helped us through the years. We are looking forward to continuing for another 10 years.”

— Nick Munns, owner of Procom Security

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+ HOW IT ACTUALLY WORKS

PULL

Subscriber account is created at AvantGuard (Preferred Method). This way, the information for responding authorities is complete and any special protocols are established properly.

1. New or existing Cornerstone Acct#
2. Enter the CSID from AvantGuard
3. Click Download Customer to Pull Site and Device information, Contacts and Zones

PUSH

Subscriber account is created in Cornerstone and pushed to AvantGuard.

1. New or existing Cornerstone Acct#
2. Fill In Customer info and other required fields to submit the site to AvantGuard. Contacts and Zones can also be entered in Cornerstone and pushed to AvantGuard or entered at AvantGuard and pulled into Cornerstone
3. Click OK to communicate with AvantGuard to assign the next available Central Station ID number, record it, and create the site account in AvantGuard. (If dealers have more than 1 Prefix for central station numbers, they will be prompted to select the appropriate Prefix to assign the correct AvantGuard number to the account.)

SYNCHRONIZE

Edits in Cornerstone to required fields automatically connect to and update at AvantGuard. Changes and additions made at AvantGuard need to be pulled again via the Get From Central Station button(s).

1. Once the information is downloaded or pushed, a Get From Central Station button appears which will pull into Cornerstone any changes that are made directly at AvantGuard. Get From Central Station buttons are also available in Contacts and Zones